

**Reactive Repairs and Empty Buildings**

**Framework**

**Member Launch**

**FUSION<sup>21</sup>**

**Minimise the dashboard here**

**Change your audio options here**

**Enter questions here**

The screenshot shows a GoToWebinar window with a menu bar (File, View, Help) and a sidebar on the left containing icons for audio, video, chat, and hand raising. The main content area is divided into sections:

- Audio Section:** Includes a "Sound Check" indicator, radio buttons for "Computer audio" (selected) and "Phone call", a "MUTED" status with a microphone icon, a dropdown menu for "Microphone (HD Webcam C510)", a volume slider, and a dropdown menu for "Speakers (High Definition Aud...)".
- Questions Section:** A header "Questions" followed by a text input field containing "[Enter a question for staff]" and a "Send" button.
- Footer:** Displays "Multi sessions different registrants", "Webinar ID: 980-960-603", and the "GoToWebinar" logo.

Three callout lines point from the text on the left to the interface:

- The top callout points to the orange arrow icon in the sidebar, which is used to minimize the dashboard.
- The middle callout points to the "MUTED" status and microphone icon in the audio settings.
- The bottom callout points to the text input field in the "Questions" section.

# Today's agenda

**Introductions**

**About Fusion21**

**Social Value**

**Fusion21 Foundation**

**How We Operate**

**Reactive Repairs and Empty Buildings Framework**

**Discussion Points and Next Steps**

# Introductions

## Gary Stanfield

Framework Manager (Building Maintenance)

 [gary.stanfield@fusion21.co.uk](mailto:gary.stanfield@fusion21.co.uk)

Tel : 07771846417

## Sarah Maguire

Social Value Manager

[sarah.maguire@fusion21.co.uk](mailto:sarah.maguire@fusion21.co.uk)

[Tel: 07713477472](tel:07713477472)

## Andrew Gray

Member Relationship Manager

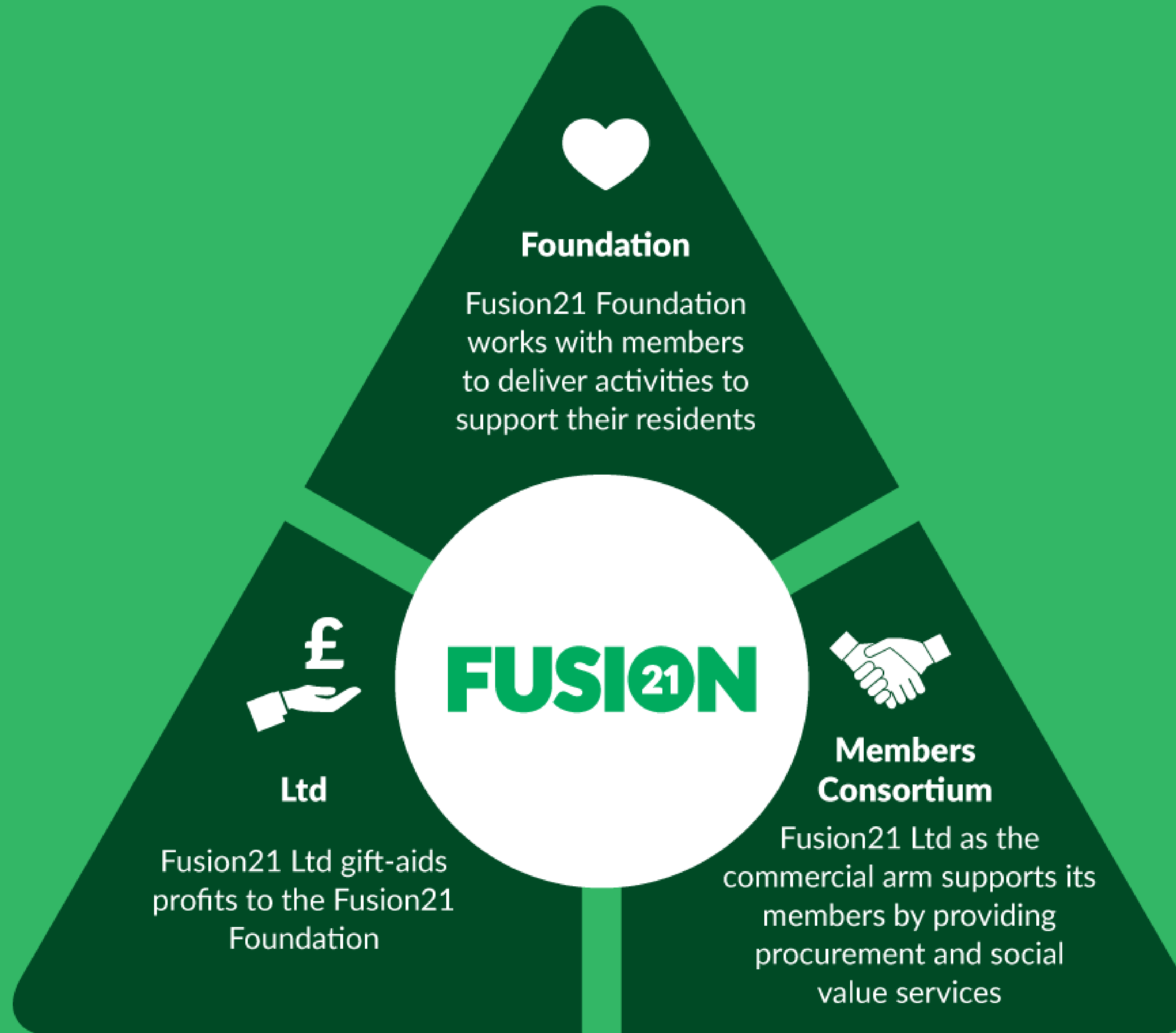
 [andrew.gray@fusion21.co.uk](mailto:andrew.gray@fusion21.co.uk)

[Tel: 07889534784](tel:07889534784)

# About Fusion21

- Established in 2002
- National social enterprise delivering procurement and social value
- Member led procurement consortium – comprising **950+** public sector organisations across the whole country

# About us



# About Fusion21

**900+**

live projects across  
the whole of UK

**£308m**

of efficiency savings  
delivered

**£124m**

in Social value  
activity created

**8300**

jobs created with  
our members

**FUSION<sup>21</sup>**



INVESTORS  
IN PEOPLE | Gold





# Social Value





# Social Value

## What do we mean by Social Value?

Positive change that we create in the local communities in which we operate

## Why deliver Social Value?

- Public Services (Social Value) Act 2012 and PPN 06/20
- Member Requirements



# The Fusion21 Approach - Procurement with Purpose

‘Social Value is at the heart of our procurement offer. Social Value is embedded in all Fusion21 Frameworks meaning social impact is delivered on all contracts.’

<b>Framework Level</b>	Social Value forms part of the quality section
<b>Contract Level</b>	Social Value requirement on every contract. Social Value outcomes are agreed between Fusion21 member and supplier
<b>Delivery</b>	Social Value is delivered as part of the contract
<b>Monitoring and Reporting</b>	Social Value monitoring forms part of standard contract management. Fusion21 Report Social Value outcomes annually

# Social Value Credits

Theme	Output	Value / Unit of Measure	Credits
Career advice and mentoring	Mentoring at school	Time - 1 day	5
Career advice and mentoring	Careers advice / presentation / workshop	Time - 1 day	5
Career advice and mentoring	Workplace visit	Time - 1 day	5
Education	Work Experience	1 person - 30 hours per week	10
Education	Entering further education	1 person - 30 hours per week	10
Employment	Job created - full time	1 person	50
Employment	Job created - part time	1 person	Proportionate
Employment	Job sustained - full time	1 person	25
Employment	Job sustained - part time	1 person	Proportionate
Employment	Apprenticeship created	1 person	50
Employment	Apprenticeship sustained	1 person	25
Local Economy	Number of contractor operatives from within 40 miles of the project site	85% within 40 miles of project site	5
Training	Accredited training	1 person	10
Training	Non-accredited training	1 person	5
Wider Social Value Support to Local Community	Donation (money)	£500	5
Wider Social Value Support to Local Community	Value of materials / equipment donation	£500	5
Wider Social Value Support to Local Community	Donation of time	1 day	5
Support and capacity building (individual/family)	Receiving employability advice	1 day	5
Support and capacity building (individual/family)	Soft skills training	1 day	5



# Our Impact in numbers!

To date, Fusion21 has generated **£124 Million** of Social Value

In **2021-2022** alone we achieved the following;

- 767 Employment outcomes
- 108 Apprenticeship outcomes
- 931 Training outcomes



# Fusion21 Foundation



**FUSION**<sup>21</sup>**N**



# Since its inception in 2015, the Foundation has:



Given over

**1.2m**

in grants



Committed

**2m**

in social investments

[www.fusion21.co.uk/foundation](http://www.fusion21.co.uk/foundation)

**FUSION<sup>21</sup>**

We put money back into communities through grants and social investments.

We fund research and initiatives aimed at finding new solutions to complex societal challenges.

We work in partnership to find practical solutions that make incredible differences in people's lives.

The Foundation's funding priorities are employment & skills; health & wellbeing; and financial inclusion & resilience.

# Grant investments: examples of research



Following co-funding from Fusion21 Foundation, the Food Foundation have conducted regular national surveys to report on food insecurity across the country.



Fusion21 Foundation commissioned a research report by the Child Poverty Action Group (CPAG), shining a spotlight on the experiences of people with mental health needs when navigating the social security system.



# How we operate



**FUSION<sup>21</sup>**

# Working with Fusion21

- ✓ Value for Money -Our frameworks typically save members compared to open market procurement, before indirect savings from the procurement process are taken into account.
- ✓ Compliant Frameworks- All our framework agreements are fully compliant with the public contract regulations and public sector procurement rules.
- ✓ Suppliers - Mix of tier one and regional SME suppliers.
- ✓ Social Value Procurement- Every pound invested in using our frameworks makes a positive contribution towards community regeneration initiatives that benefit local economies.
- ✓ Procurement and Category Expertise- Commitment to professional development - our procurement services are delivered by a team of experienced surveyors, category experts and procurement (CIPS) qualified specialists



## Working with Fusion21

- ✓ Flexible Call-Off process
  - ✓ Direct Award
  - ✓ Further competition
- ✓ Flexibility in use of call-off contracts
  - ✓ Direct award – Defined list (JCT, NEC etc)
  - ✓ Further comp – Member defined
- ✓ Flexible Procurement service
  - ✓ Access only
  - ✓ Managed procurement
  - ✓ Partnership

# Working with Fusion21

- ✓ Fusion21 has no annual membership fees or joining fee and there is no commitment or obligation to use our services.
- ✓ Fusion21 charges its suppliers a management fee, as a percentage of the contract value for each call off. Fees are set based on the value of the project and level of service you require. We charge the fee on the entire contract value (all years) to the supplier and collect it from them directly.
- ✓ Fees range from a maximum of 4% to 1%
- ✓ Docu sign

# Reactive Repairs & Empty Buildings Framework 2022 - 2026

- 2nd Generation responsive repairs framework
- Contact Award Notice: 2022/s 000-027265



## Replaces three existing framework:

1. Reactive Repairs and Maintenance Framework
2. Empty Properties (Improvements) Framework
3. Empty Properties (Security) Framework

# What's New?

- Additional sub-lots based on stock numbers and price mechanism instead of monetary value
- Framework incorporates empty properties improvements and empty properties security – previously stand-alone frameworks
- New Lot specifically for legal disrepair works
- Price review mechanism updated to reflect market forces
- Access fee not included in Framework rates



# Lotting Structure

- All Lots awarded by geographical region other than Lot 5
- **Lot 1** – Responsive Repairs – 6 sub-lots broken down by housing stock and pricing model – i.e. Schedule of Rates/Fixed Price Per Property
- **Lot 2** – Empty Properties Improvements – 3 sub-lots broken down by housing stock
- **Lot 3** – Empty Properties Security
- **Lot 4** – Disrepair Works
- **Lot 5** – Contact Centre Services – options for 24/7 or Out of Hours cover.

# Framework Call-Off arrangements

Call-Off Method	Detail	Pricing Model
Direct Award	Selecting a contractor, without reopening competition, based on the terms of the Framework Agreement utilising the costs and rates provided within the Framework for the completion of specific items of work	Framework Pricing depending on lot
Further Competition	Selecting a contractor by carrying out further competition to the contractors on the appropriate lot/region. The member may introduce additional selection criteria or amended specification at this stage and contractors may price accordingly	Pricing will be bespoke to the competition, plus Quality/Method statement will be based on Member specific requirement.

# Suppliers

- A total of 46 suppliers appointed across 5 lots, multiple sub-lots and 12 geographic regions
- The full list of suppliers appointed to the framework is provided on the next slide
- For the detailed list for your project please contact us and we will provide specific details

# Suppliers

Axis Europe plc	Guildmore Ltd	PK Murphy Construction Ltd
Bell Decorating Group Limited	Hardyman Group Ltd	Prestige Domestic Property Maintenance LTD
Breyer Group Plc	Ian Williams Limited	Quinn London
Chas Berger	LCB Construction	R Benson Property Maintenance Ltd
Chigwell (London) Ltd	Liberty Group	SER Contractor LTD
CLC Contractors Limited	M&Y Maintenance and Construction Ltd	Sovini Property Services
Combined Facilities Management Ltd	Maurice Flynn & Sons Ltd	Sterling Services (Northern) Ltd
CTS Projects Ltd	MCP Property Services Ltd	Structec (NW) Limited
Cubic FM Limited	MD Building Services	TSG Building Services plc
Davies Group Limited - NPA Davies	Mears Group PLC	Unitas Stoke-on-Trent Ltd
Diamond Build plc	Milestone Contracting Limited	United Living
DLP Services (Northern) Ltd	MNM Property Services Limited	Up Holland Property Services
Dodd Group (Midlands) Limited	Orbis Protect Limited	Uppingham House
EQUANS Regeneration Limited	Penny Lane Builders Limited	VPS (UK) Ltd
Fortem Solutions Limited	PiLON Limited	Wates Group
Foster Property Maintenance Ltd		



# Discussion Points & Next Steps





Thank you